

IT PROFESSIONAL SERVICES LABOR DESCRIPTIONS AND PRICE LIST

Note: Travel and expenses are additional costs and comply with Contractor's per diem rates established by each ordering activity, or as negotiated with the Contracts Officer.

June 22, 2010

Mfg	SIN	Mfg #	Description	Product Name	GSA Daily Rate
BMC Software, Inc	132-51	BMC-CS-GSD	Daily rate. Global Services Delivery (GSD) / Off Shore: Consultant working on a defined solution design, specific to solution configuration. Work must be performed from a remote (non-onsite) location, usually outside of North America, thus passing on reduced rates to the customer. (Offshore Model) Global Service Delivery resource qualifications are equivalent or above that of BMC-CS-L3 Consultant. Dollar Volume Discounts (SIN 132-51 (IT PROFESSIONAL SERVICES) do not apply to GSD resources. Prepaid/Dollar Volume discounts may apply. See price list.	Global Services Delivery (GSD) / Off Shore	\$450.00
BMC Software, Inc	132-51	BMC-CS-L2	Daily rate. Associate Consultant: Basic installation and configuration of the out-of-the-box (OTB) product, no customizations and very little experience required. May also be part of a large implementation coupled with a Level 3, Level 4, or large team of consultants. ITIL Foundation Certified. Typically holds (4) year degree in computer science or related field or equivalent education and experience.(Job Level 2). Prepaid/Dollar Volume discounts may apply. See price list.	Associate Consultant	\$1,235.00
BMC Software, Inc	132-51	BMC-CS-L3	Daily rate. Consultant: Expert in particular IT disciplines. Responsible for analyzing client IT operations and environment and designing a specific solution that includes BMC products and non-BMC technology. Interacts with client executives on a routine basis. ITIL Foundation Certified. Typically holds (4) year degree in computer science or related field or equivalent education and experience.(Job Level 3). Prepaid/Dollar Volume discounts may apply. See price list.	Consultant	\$1,595.00
BMC Software, Inc	132-51	BMC-CS-L4-1	Daily rate. Sr. Consultant: Responsible for configuring BMC solutions to address specific client needs and objectives. Can design project approach and tailor BMC methodology to client's needs and priorities. Expert in particular BMC products and solutions. Leads teams of consultants to plan, execute, and deliver project phases. Can train client personnel on proper use of BMC products and/or BMC solutions. Interacts with client project leads and client management. ITIL Foundation Certified. Typically holds (4) year degree in computer science or related field or equivalent education and experience. (Job Level 4). Prepaid/Dollar Volume discounts may apply. See price list.	Sr. Consultant	\$1,770.00
BMC Software, Inc	132-51	BMC-CS-L4-2	Daily rate. Project Manager: Responsible for managing large-scale implementations of BMC Software products. Duties include planning, distributed architectural design, contract and financial reporting, technical resource assessment, consultant task management, and analysis of training and support requirements. Facilitates the implementation and team communication required to provide services to address customer objectives. Provides coordination and management required for the delivery of solutions, monitors and reports financial status and contract necessities to the client. ITIL Foundation Certified. PMP Certification. Typically holds (4) year degree in computer science or related field or equivalent education and experience. (Job Level 4). Prepaid/Dollar Volume discounts may apply. See price list.	Project Manager	\$1,770.00
BMC Software, Inc	132-51	BMC-CS-L5-1	Daily rate. Sr. Project Manager: A BMC Sr. Project Manager is responsible for managing enterprise-scale implementations of BMC Software products, including designing the implementation to facilitate the capabilities of new and existing IT infrastructures. This individual has knowledge of all aspects of operations management, and provides technical leadership and architectural direction for project objectives. This individual effectively leads large teams of multi-disciplined personnel to implement complex, business-centric IT solutions. This individual is effective at performing customer briefings, is articulate and communicates to diverse levels the intricacies of IT architectures and their applicability to solving business solutions. ITIL Foundation Certified. PMP Certification. Typically holds (4) year degree or advanced degree in computer science or related field or equivalent education and experience. (Job Level 5). Prepaid/Dollar Volume discounts may apply. See price list.	Sr. Project Manager	\$2,210.00
BMC Software, Inc	132-51	BMC-CS-L5-2	Daily rate. Solutions Architect: Leads highly complex and uncommon solution design when required. Tasks and document deliverables are highly complex and architectural in nature (i.e. functional requirements, solution design, database design, high-availability and disaster recovery planning.) Management of a large project or program (multiple projects) with complex planning required. Multiple deliverables and a large resource team to deliver. ITIL Foundation Certified. Typically holds (4) year degree in computer science or related field or equivalent education and experience. (Job Level 5). Prepaid/Dollar Volume discounts may apply. See price list.	Solutions Architect	\$2,210.00
BMC Software, Inc	132-51	BMC-CS-L5-3	Daily rate. Principal Consultant: Expert in particular IT disciplines. Responsible for analyzing client IT operations and environment and designing a specific solution that includes BMC products and non-BMC technology. Interacts with client executives on a routine basis. Provides subject matter expertise in the design and management of enterprise systems and architectures for large complex environments. He/she has industry and/or customer recognition as an experienced IT architect and capable of implementing complex IT solutions. Experience and knowledge of key systems disciplines that include customer service and support, Service level management, problem management, network management, capacity/performance management, configuration management. ITIL Foundation Certified. Typically holds (4) year degree in computer science or related field or equivalent education and experience. (Job Level 5). Prepaid/Dollar Volume discounts may apply. See price list.	Principal Consultant	\$2,210.00
Mfg	SIN	Mfg #	Description	Product Name	GSA Price per Each
BMC Software, Inc	132-50	LPC-5-19	Learning Pass Credits 5-19	Learning Pass Credits 5-19	\$641.81
BMC Software, Inc	132-50	LPC-20-49	Learning Pass Credits 20-49	Learning Pass Credits 20-49	\$609.07
BMC Software, Inc	132-50	LPC-50-99	Learning Pass Credits 50-99	Learning Pass Credits 50-99	\$576.32
BMC Software, Inc	132-50	LPC-100-199	Learning Pass Credits 100-199	Learning Pass Credits 100-199	\$543.58
BMC Software, Inc	132-50	LPC-200 and up	Learning Pass Credits 200 and up	Learning Pass Credits 200 and up	\$510.83