



## BMC Instructor-Led Training

BMC Education Services knows that IT education is critical to the functionality and efficiency of your organization. Your goals are our goals and increasing your productivity, satisfaction and revenue are core components of our mission. Our worldwide team of experts is here to deliver the training that will not only get your organization up and running quickly but help you gain a rapid return on your BMC investment.

### Key Benefits

- » Accelerated ROI
- » Full feature/functionality realization
- » In-house expertise
- » Reduced time to value
- » Lower risk on implementation delays
- » More productive and competent staff
- » Professional growth

### Business Challenge

Highly skilled IT professionals are needed to optimize your BMC solution capabilities and in return, increase the efficiency and productivity of your business. However, with your team spread across the country, possibly around the world and with all the different roles and responsibilities in your organization, how do you keep everyone trained on the latest releases and industry best practices?

### The BMC Solution: Instructor-led Training

BMC Education Services offers a vast selection of courses around BMC solutions and industry best practices. As a matter of fact, we have over 100 instructor-led courses and 30 learning centers around the world to ensure you receive the education you need, when you need it. Our training lends expert instruction, networking time and hands-on lab exercises for practical application of the presented concepts and procedures. Armed with practical experience, each of our job-focused courses is designed to help you acquire the skills you need to immediately return value back to your organization with your newly acquired skills.

For customers who want training at their own facilities, private classes are available. Courses can be delivered at your location, using your own equipment. BMC provides the expert instructor and a 24x5 fully functioning global training lab. We will even customize the course content to align with your business objectives if you so choose.

Whether attending one of our many public courses or arranging private training for your team, working with BMC Education Services is about more than taking a training course; it's about making the most out of your IT career and having the biggest positive impact on your organization.

### Alignment with Best Practices

BMC Software is dedicated to developing and delivering best in class education. We focus on evolving quality "solution-based" classes around processes and technologies that help to enable our customer to optimize their IT infrastructure and at the same time discover how BMC solutions can solve contemporary business challenges.

### For More Information

To learn more about BMC Education Services, contact your Account Manager or visit us at [www.bmc.com/education](http://www.bmc.com/education).

### BUSINESS RUNS ON I.T. I.T. RUNS ON BMC SOFTWARE.

Business runs better when IT runs at its best. Tens of thousands of IT organizations around the world — from small and mid-market businesses to the Global 100 — rely on BMC Software (NASDAQ: BMC) to manage their business services and applications across distributed, mainframe, virtual and cloud environments. BMC helps customers cut costs, reduce risk and achieve business objectives with the broadest choice of IT management solutions, including industry-leading Business Service Management and Cloud Management offerings. For the four fiscal quarters ended December 31, 2012, BMC revenue was approximately \$2.2 billion. Visit [www.bmc.com](http://www.bmc.com) for more information.

