

A Message from Bob Beauchamp



Bob Beauchamp

Chairman of the Board

At BMC Software, we don't just "embrace diversity" as if it was something coming from the outside. At our core, we are Diversity, and it is one of the fundamental qualities that makes BMC such a strong and enjoyable place to work.

Our identity as a diverse group of colleagues encompasses our suppliers as well. From Day 1 as a company, BMC has sought to work with a wide array of diverse business enterprises that offer quality products and services on a competitive basis. In addition to getting those services we need, BMC wants to encourage small, disabled veteran, veteran, disadvantaged, minority, and women-owned business enterprises, as well as Historically Underutilized Business Zones (HUBZone).

Having a diverse supplier base is important for many reasons. Small and diverse businesses are an integral part of local communities. They help spur local economic development and entrepreneurship. Partnering with diverse suppliers also helps us fulfill our customers' needs and expectations on a daily basis. Diversity in our supplier base give us the ability to provide competitive products and solutions to customers around the world, which leads to the creation of long-term, sustainable growth for BMC.

The BMC Supplier Diversity Program is managed by our Global Procurement organization. The team in charge of the program is focused on maintaining our commitment to doing business with small and diverse suppliers and supporting the organizations that foster such businesses. I encourage you to contact Supplier_Diversity@bmc.com if you are interested in providing services to BMC.

Regards,

A handwritten signature in black ink, appearing to read "Bob Beauchamp". The signature is fluid and cursive, with a long horizontal stroke at the end.